

digilant

# Holiday Travel

2025

# Season's Greetings

The holiday season isn't just the most wonderful time of the year, it's also the busiest. In 2024, **nearly 79.9 million** Americans traveled 50+ miles during Thanksgiving week, setting a new record — a **2.3% increase** over 2023.

Most of these journeys were by **car (71.7 million)**, while **5.84 million flew** and **2.3 million** used other modes like train, bus, or cruise. International air bookings surged **23%** due to falling prices and renewed interest in global getaways.

According to AAA, most travelers still book in **September or October**, but **summer** is the ideal time to lock in plans. Why?



Nonstop flights book quickly



Gifting experiences than presents



People are tackling their bucket list with different locations

By launching holiday campaigns early, advertisers can better anticipate consumer travel behaviors, optimize ad placements, and secure premium media inventory before demand peaks.





# Thanksgiving 2024: Key Travel Statistics



Approximately **79.9 million Americans** traveled 50 miles or more during the Thanksgiving period (Nov. 26–Dec. 2), the highest number yet recorded



TSA identified the **three busiest screening days** as **Tuesday Nov 26**, **Wednesday Nov 27**, and **Sunday Dec 1**, with more than **2.8–3 million** screenings per day



# 2024 was Merry & Bright



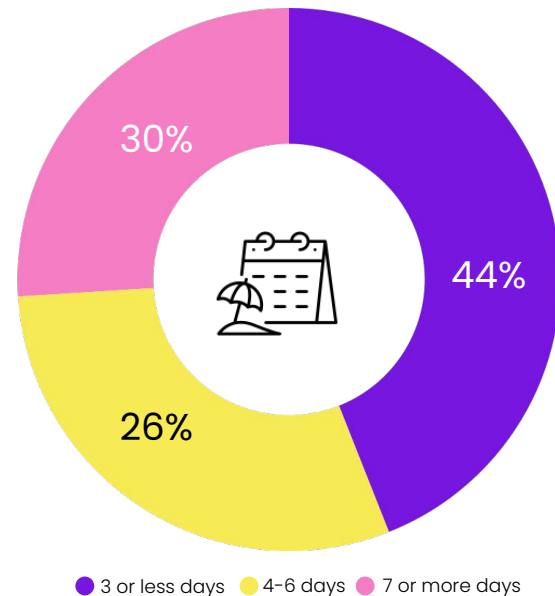
The majority of U.S. households planned to spend **less than \$5,000** on holiday travel, with around **33% spending over \$1,000**, and **47% spending over \$500**, marking a noticeable increase over previous years.

At the same time, **25% of travelers** allocated **more than \$5,000** for vacation-specific travel.



Holiday road trips remained dominant, with **49% of travelers** going to see **family**, while only **26%** took trips primarily for **vacation** purposes.

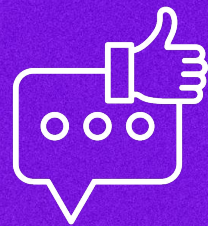
How many days do you plan to be away for your holiday travel?



Source, Deloitte 2024 Holiday Travel Report



# Strategic Recommendations



# Suggested Timeframe

01

August &  
September

Heavy up ads across all channels to reach users while they are looking to book their travel.

02

October to Beginning  
November

Lean into high impact ads, and top-performing channels.

03

Mid November to  
Christmas

Continue to run conversion tactics, with a heavy focus on retargeting.

# 4 Strategic Recommendations To Reach Travelers

1



Leverage Smart  
Data

2



Omnichannel  
Approach

3



Engaging Creative  
Formats

4



Measure Campaign  
Success

# 1 Leverage smart data to find travelers throughout their journey

To target your audience efficiently and effectively, Digilant utilizes smart data from various sources, such as:

- Purchase / transactional data
- Booking data (hotel & flights)
- Contextual data
- Location data

## Key Partners



**BOOKING** HOLDINGS



FOURSQUARE



expedia group



**Attain**



**Azira**



## 2 Reach your audience across all channels

To effectively engage travelers from the planning stages of their trip through to their actual travel, adopting an omnichannel approach is the most effective strategy. This method ensures that you reach travelers at every step of their journey.

### Key channels to level-up omnichannel campaigns



Digital Out-Of-Home (DOOH)



Advanced Audio / Podcasts



Social



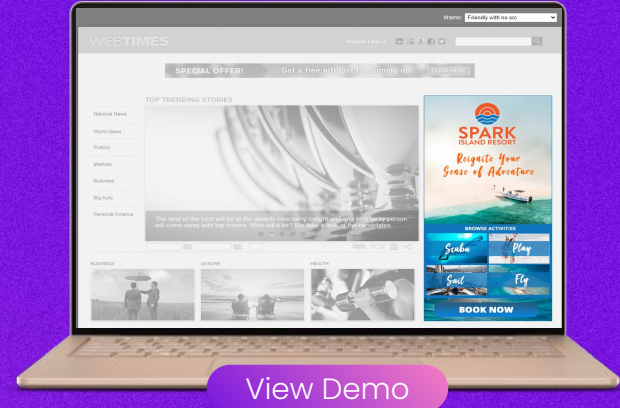
Mobile Heavy

# 3 Leverage Engaging Creative Formats

During busy, crowded periods, utilizing high-impact, engaging creative formats can significantly enhance viewability and engagement across all devices.

Examples of such creative formats include:

- Quizzes
- Interactive map & directions
- Weather triggered ads
- Coupon/offer download



# 4 Measure Campaign Success

Tracking campaign success is crucial for advertisers to evaluate ROI, particularly during critical periods.

We can help advertisers track omnichannel performance using the following:

- Brand Lift Study\*
- Foot Traffic Study\*
- Sales Lift\*
- Media Mix Effectiveness\*

(\*Pending feasibility)





Thank you!

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